# New Scheme Enquiry Form

## Please give full details of the scheme and your relationship with the target market/customer group.

## What is the distribution of the scheme? – Solus / Panel / Preferred Insurer

## Is it a new or existing scheme? If existing, who is the current carrier? How long has it been established and what would it take to move to Aviva?

## Reason for talking to Aviva?

## Financial Performance of the Scheme? – GWP / Loss Ratio / Claims (3 years)

## What level of delegated authority is required? – Underwriting / Administration / Claims

## Remuneration requirements?

## How will the scheme be administered? – Manual / Software House / B2C (Quote & Buy by customer on line)