# New Scheme Enquiry Form

What does the scheme cover? – Trade / covers required

What is the distribution of the scheme? – Wholesale / Panel / Solus

How does broker link to Customer group? – affinity group(s) / specialist Broker / Trade association

Is it a new or existing scheme?   
If existing, who is the current carrier? How long has it been established and what would it take to move it to Aviva?

Reason for talking to Aviva?

Financial Performance of the Scheme? – GWP / Loss Ratio / Claims (3 years)

What level of delegated authority is required? – Underwriting / Administration / Claims

Remuneration requirements?

How will the scheme be administered? – Manual / Software House / B2C (Quote & Buy by customer online)