

Module 3 - 360° Relationship Management

Looking at the importance of identifying and building relationship with key stakeholders' including staff, customers, suppliers, shareholders, insurers and regulators.

With a mixture of presentations and exercises we discussed different approaches to managing key strategic relationships and took some time at the BIBA conference to implement some of the learning.

Interested in relationship management– check out the following modules on available on Dev Zone:

- Optimising Business Relationships Pathway

<http://mydevelopment.zone/>

