



Improve Client Retention and Staff Efficiency with Timebox

We understand that sometimes it can be challenging to keep track of where you're spending most of your time and money – and what you're getting back for your efforts. This is where Timebox can help.

What is Timebox?

Timebox is a web-hosted system that's designed to make it easy for you to keep track on your client income, client servicing, client profits, staff effort and product profitability.

It enables you to identify exactly how much time and money you're spending on selling products and servicing your clients, as well as the returns you're making – so you can make more of your profits and staff while improving your client retention and staff efficiency.

The benefits to your business

- Record and monitor the time you spend on your clients to help you establish the actual cost of the services you provide or the products that you sell.
- Benefit from a deeper understanding on how profitable your individual clients, products and services are, ensuring the commission you earn makes you a profit. Plus, it helps you set the correct client fee level to recoup the cost.
- Improve client retention, by making sure your clients understand the value and volume of the work you have done for them.
- Have the data available, to allow you to make an informed decision as to how you transact with clients moving forwards and assist with renewal meetings and client negotiations.
- Understand the true cost of dealing with client claims.
- Input, calculate and monitor expenses.

Your Club 110 offer

As a member of Club 110, you'll get 15 months for the price of 12 and you can benefit from special discounts that we've negotiated just for you:

	Exclusive Aviva pricing*	Open market pricing*	Discount
Set-up	£0	£968	100%
Individual license per month (Acturis user)	£10.85	£20.55	47%
Individual license per month (non-Acturis user)	£14.11	£35.49	60%

*prices including VAT

“The system provides us with a detailed assessment of time costs at client level. It also provides us with overviews of the business as to how we spend our time, not only in relation to delivering our service to clients but also in terms of deploying our staff to ensure that we are gaining the maximum benefit from the resources that we have at our disposal.”

Andrew Gibbons, Managing Director, Mason Owen

Do not hesitate to contact: sales@alphatec.net to see the system for yourselves and how it will help you.